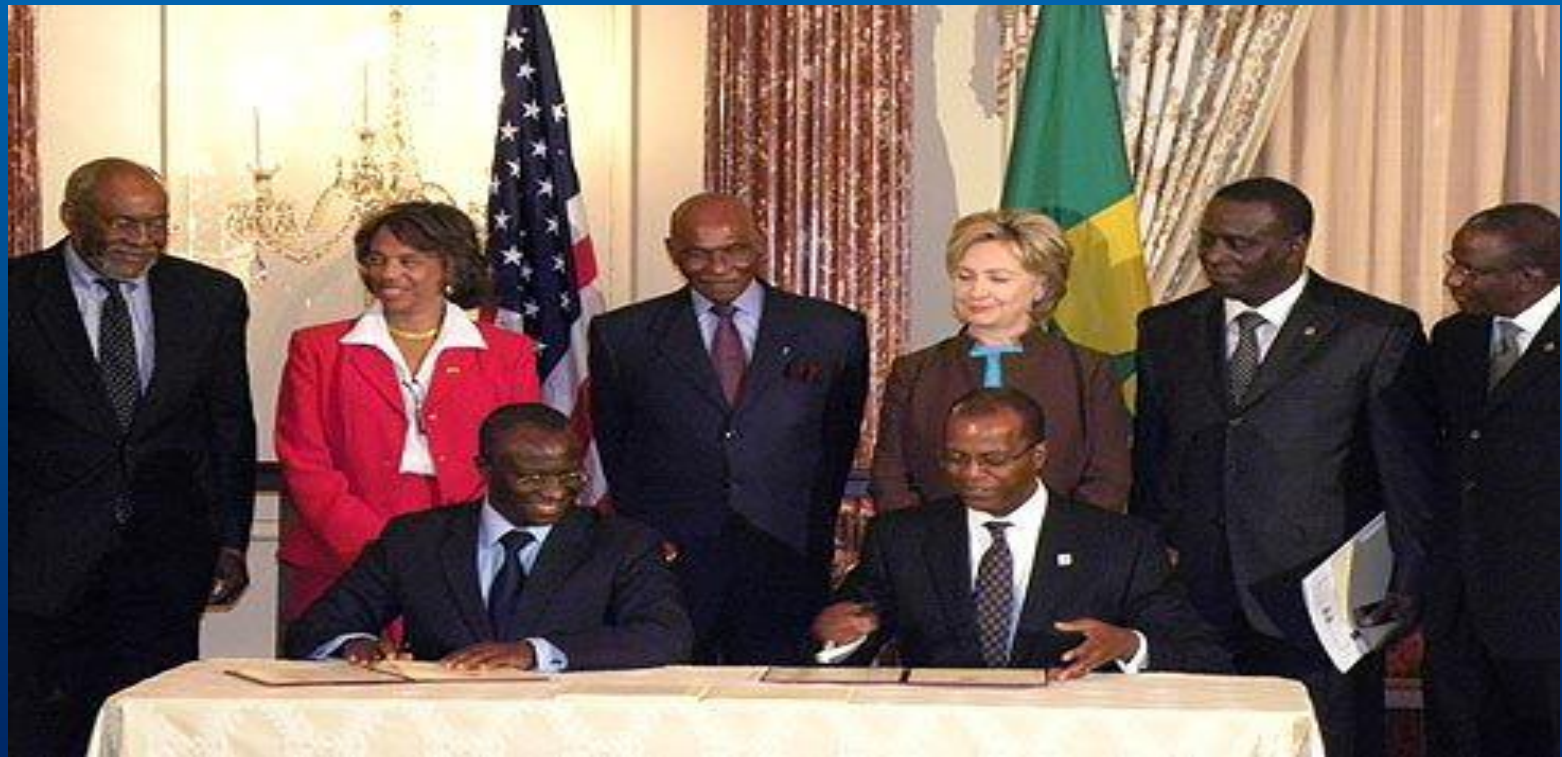


Doing Business in connection with the Millennium Challenge Corporation's Compact with Senegal



Outline:

1. Background on MCC

2. The Senegal Compact

3. Maps

Background on MCC

- Established in 2004, MCC gives large scale poverty reduction grants to select developing countries.
- Competitive selection of partner countries: policies matter
- Country Ownership
 - Countries determine priorities and develop proposals
 - Countries establish MCA entities to lead compact implementation
 - MCA entities launch all compact related procurements and sign and administer all compact related contracts. MCC does not implement compact projects, MCA entities do.
- Focus on sustainability and results

Compact Eligibility: How MCC selects partner countries

Good Governance:

1. Civil Liberties
2. Political Rights
3. Access to Information
4. Government Effectiveness
5. Rule of Law
6. Control of Corruption

Investing in People:

7. Public Expenditure on Health
8. Immunization Rates
9. Children's Health
10. Public Expenditure on Primary Education
11. Girls' Primary Education Completion
12. Natural Resource Management

Economic Freedom:

12. Business Start Up
13. Inflation
14. Fiscal Policy
15. Trade Policy
16. Regulatory Quality Rating
17. Land Rights and Access
18. Access to Credit
19. Gender in the Economy

Data Sources:

CIESIN: Center for International Earth Science

UNESCO: United Nations Educational Information Network
Scientific, and Cultural Organization

IFAD: International Fund for Agricultural Development

WBI: World Bank Institute

IMF: International Monetary Fund

WB/IFC: World Bank/Int'l Finance Corp

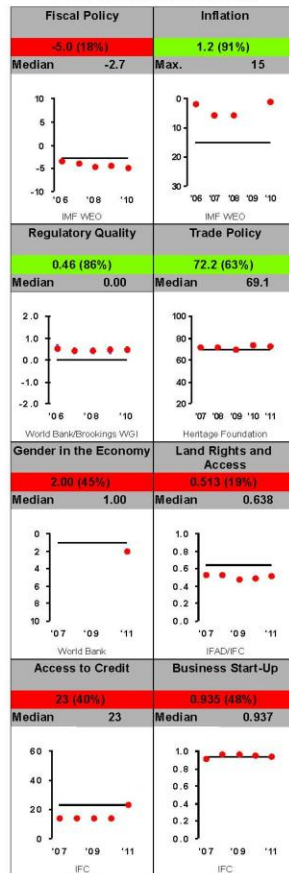
WEO: World Economic Outlook

WHO: World Health Organization

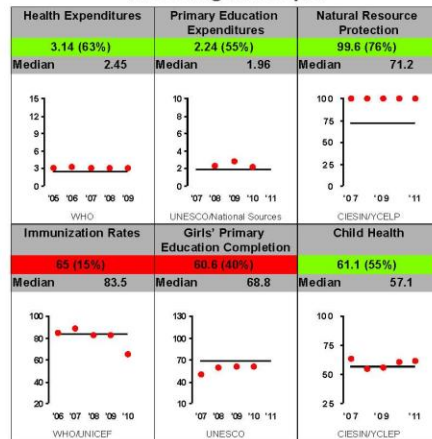
Senegal FY12
 Population: 12,644,000
 GNI/Cap: \$1,050 (LIC)

Control of Corruption
 Democratic Rights
 Pass Half Overall

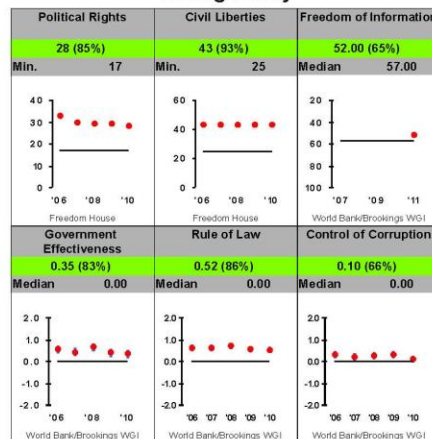
Economic Freedom



Investing In People



Ruling Justly



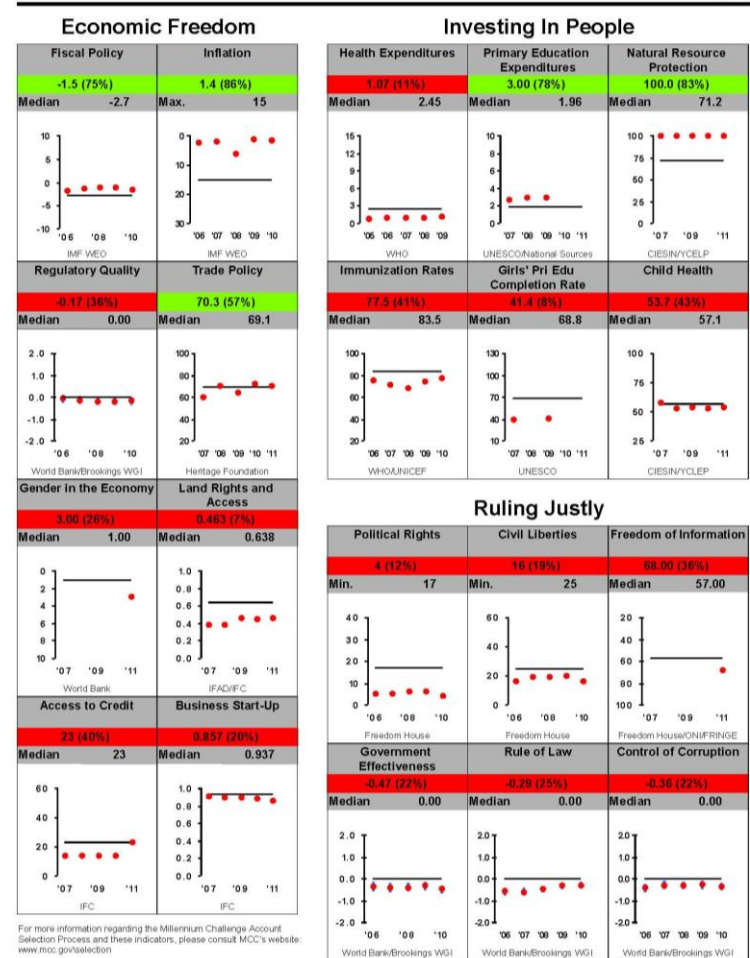
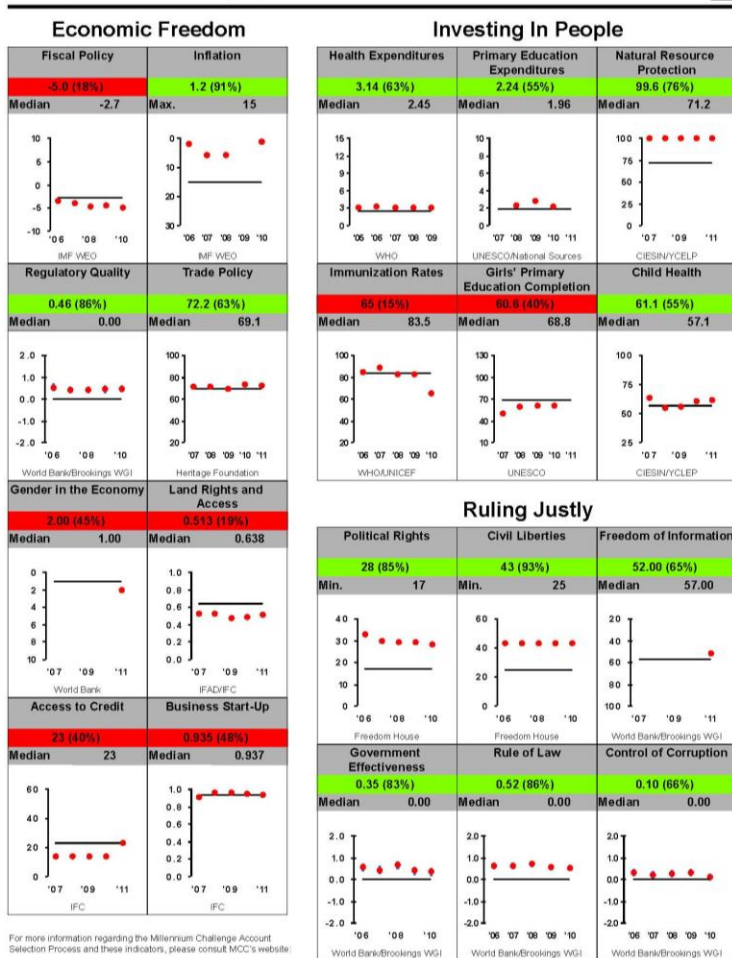
For more information regarding the Millennium Challenge Account Selection Process and these indicators, please consult MCC's website:

10/18/2011 9:22:39 AM

MCC's Scorecard

- How to pass?
 - A country must be above the median on at least ten indicators (and at least one per category)
 - A country must be above the median on either political rights or civil liberties
 - A country must be above the median for control of corruption.

Scorecard Examples: One Eligible, One Ineligible



Two Types of MCC Grants – commitments totaling around US\$8 Billion (as of June 2011)

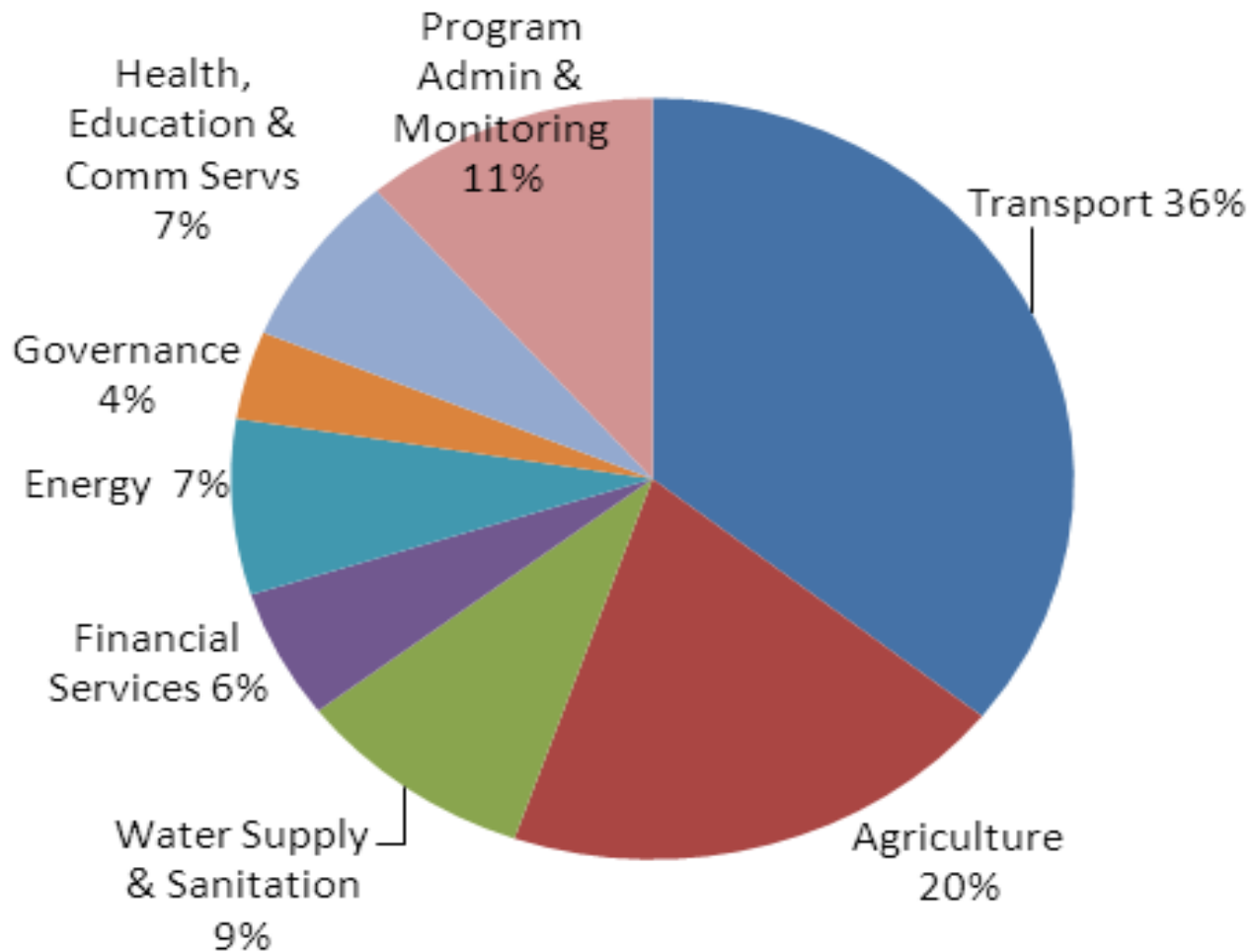
Compact Programs (>US\$ 8.1 billion)

- 5-year grants
- Large-scale and complex
- Partner countries must pass MCC eligibility criteria and maintain eligibility
- More than 20 countries signed in Latin America, Africa, Europe, Asia, and the Pacific
- More than \$8.1 billion awarded via Compacts

Threshold Programs (US\$ 495 million)

- 2-year grants
- Smaller in scale & objectives
- Awarded to countries not quite Compact-eligible but committed to improving policy performance
- More than 20 countries signed in Latin America, Africa, Europe, the Middle East, and Asia
- \$470 million awarded as Threshold grants

MCC Investment by Sector (June 2011):



Doing Business with MCC & MCAs

<http://www.mcc.gov/pages/business>



MILLENNIUM
CHALLENGE CORPORATION
UNITED STATES OF AMERICA

- **Compact procurements**
- Administered by MCA Entities.
- Contract opportunities (all untied):
 1. <http://www.mcc.gov/>
 2. <http://mcc.dgMarket.com/>
 3. <http://www.devbusiness.com/>

dgMarket®



United Nations
Development Business



- **Threshold procurements**
- Administered by USAID.
- Most tied to US companies.
- Opportunities published to <http://www.FedBizOpps.gov/>

FedBizOpps

Procurement Opportunities

Recipient countries are required to post procurement notices at official websites:

- [United Nations Development Business](#)
- [dgMarket](#)

Each procurement notice includes a point of contact for any questions.

MCC makes payments via The Common Payment System directly to vendors contracted with partner-country MCA entities to implement activities under the MCC-funded compacts.

Real-time open and planned contract opportunities, available for free at <http://www.mcc.gov/pages/interceptor/exit/http://mcc.dgMarket.com> (also available for a fee at <http://www.mcc.gov/pages/interceptor/exit/http://www.devbusiness.com>).

PLANNED PROCUREMENTS

Updated quarterly through September 2010.

CONTRACT AWARDS

Updated quarterly through September 2010.

Construction-related services	Tue, 23 Nov 2010 10:54:51 EST	Buyer: MCA-Benin
NATIONAL IDENTITY CARD PROGRAM MANAGED SERVICES & SOLUTIONS PROVIDER (MSSP)	Tue, 23 Nov 2010 09:39:22 EST	Buyer: MCA-Lesotho
Award of Contract for Audit Services	Tue, 23 Nov 2010 02:32:14 EST	Buyer: MCA-Tanzania
A consultancy for Alternative Dispute Resolution in Savelugu-Nanton Pilot Registration District	Mon, 22 Nov 2010 07:49:35 EST	Buyer: Millennium Development Authority (MiDA)
A Consultancy for Inventory And Survey Works At Savelugu-Nanton Pilot Registration District	Mon, 22 Nov 2010 08:46:46 EST	Buyer: Millennium Development Authority (MiDA)
Training services	Mon, 22 Nov 2010 17:14:58 EST	Buyer: MCA-Mali
Contract Award Nr 20	Mon, 22 Nov 2010 08:33:34 EST	Buyer: Millennium Challenge Account-Mozambique
A Consultancy For Community Sensitisation And Gender Activity At Savelugu-Nanton Pilot Registration District	Mon, 22 Nov 2010 09:00:50 EST	Buyer: Millennium Development Authority (MiDA)
Information systems	Thu, 18 Nov 2010 11:40:18 EST	Buyer: MCA-Benin

Outline:

1. Background on MCC

2. The Senegal Compact

3. Maps

The Senegal Compact

- Senegal was first declared compact eligible in December 2004.
- MCC's Compact with Senegal was signed September 16, 2009. The Senegal Compact entered into force on September 23, 2010.
- The Compact will be implemented by the GoS (MCA-Senegal) through September 2015 with MCC Resident Country Mission (RCM) oversight and support.



Compact Program

USD \$540 million for critical infrastructure investments in regions exhibiting great economic promise (Casamance, St Louis).

- » Roads Rehabilitation: \$324m
- » Irrigation and Water Resources Management: \$170m
- » Program Admin./Monitoring and Evaluation: \$ 46 m
- » Beneficiaries: >1.1 million people over five years;
>138,600 households or 1.66 million people over 20 years.

Roads Rehabilitation Project : US\$324 million

- **National Road No2: 120km + NDIOUM Bridge**
 - RN2 links Senegal with Mali and Mauritania, and is also located in MCC's irrigation zones.
- **National Road No6: 256km + KOLDA Bridge**
 - RN6 primary road connecting southern Senegal to northern Senegal without traversing the Gambia



Irrigation and Water Resources Management Project: US\$170 million

1. Irrigation and Drainage Construction Activities.

- ◆ Water main and primary and secondary canal works to unlock 36,000 hectares of irrigated land in Delta and 440 hectares in Podor.

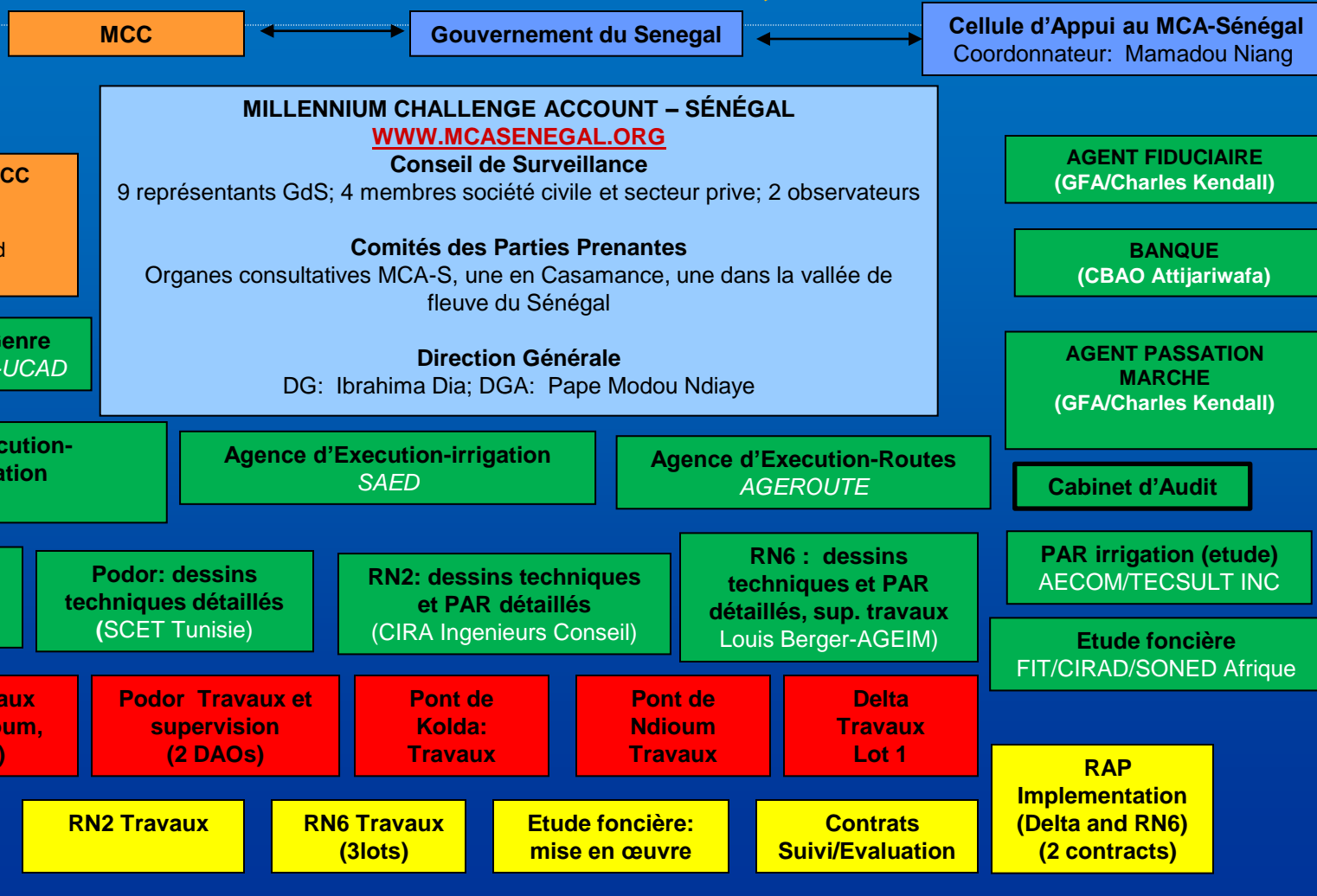
2. Land Tenure Security Activity.

- ◆ Will ensure equitable and secure access to land & minimize elite capture in project zones.



SENEGAL COMPACT IMPLEMENTATION ARCHITECTURE

ANTICIPATED START OF WORKS, FALL 2012



*GREEN: signed contracts/agreements
 *RED: RFP/IFB launched, but not yet awarded

*NB: All contracts are signed and administered by MCA-Senegal
 *YELLOW: IFB/RFP not yet launched

Senegal: Post-Compact Private Sector Opportunities

- **Agriculture value chains** in compact project zones: rice, vegetables, tropical fruits and nuts
- **Agribusiness Opportunities**: agriculture equipment, inputs, commercial farming, agro-processors, distributors and wholesalers, and marketers.
- **Fisheries/Livestock/Dairy Farming Business Opportunities** resulting from improved transport networks
- **Tourism and services opportunities** (improved transport networks)
- **Business Opportunity Memoranda** under development

Further Information on MCC and MCA?

MCC Contacts:

Tanya Southerland
Resident Country Director
southerlandt@mcc.gov

Randall Wood
Deputy Resident Country Director
woodrs@mcc.gov

www.mcc.gov

MCA Senegal Contacts:

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ibradia@mcasenegal.org

Papa Modou Ndiaye
Deputy Director General
pmndiaye@mcasenegal.org

www.mcasenegal.org

Outline:

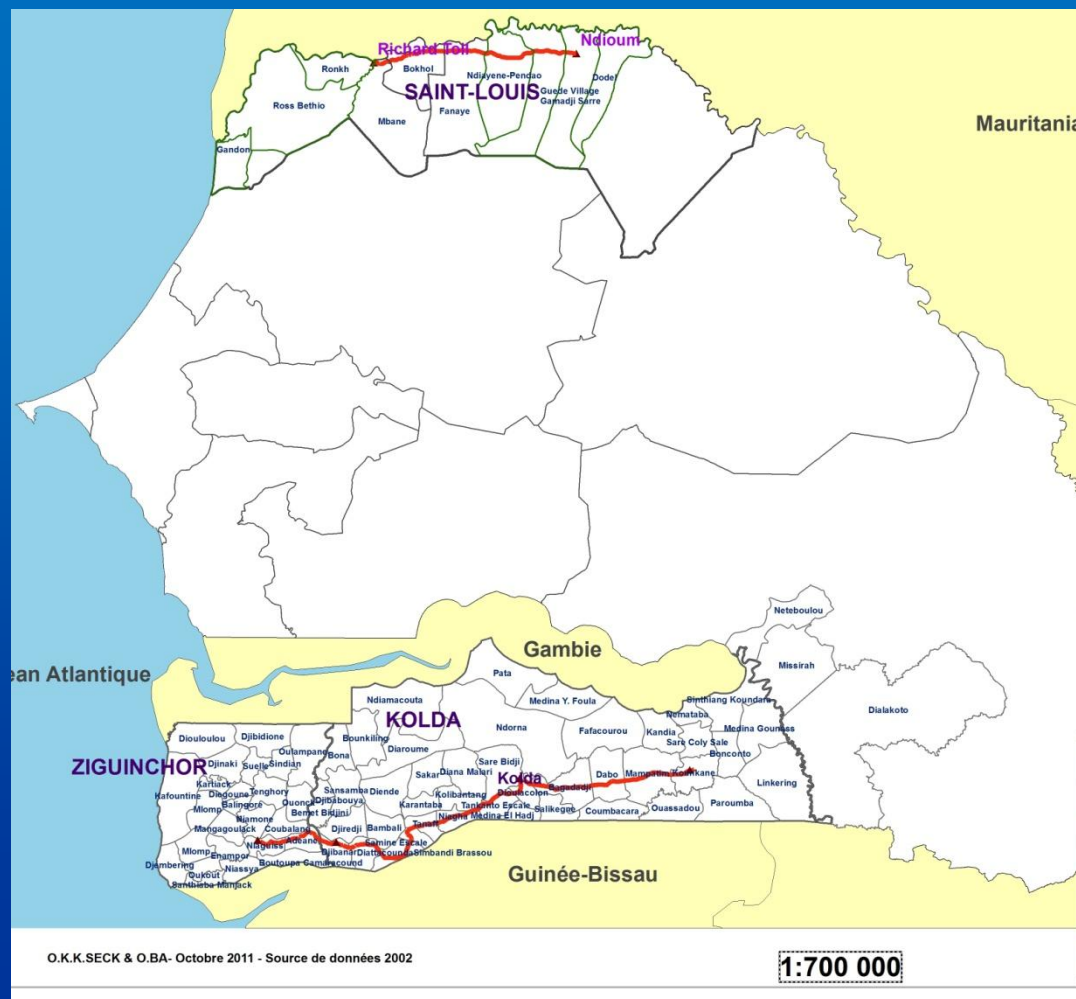
1. Background on MCC

2. The Senegal Compact

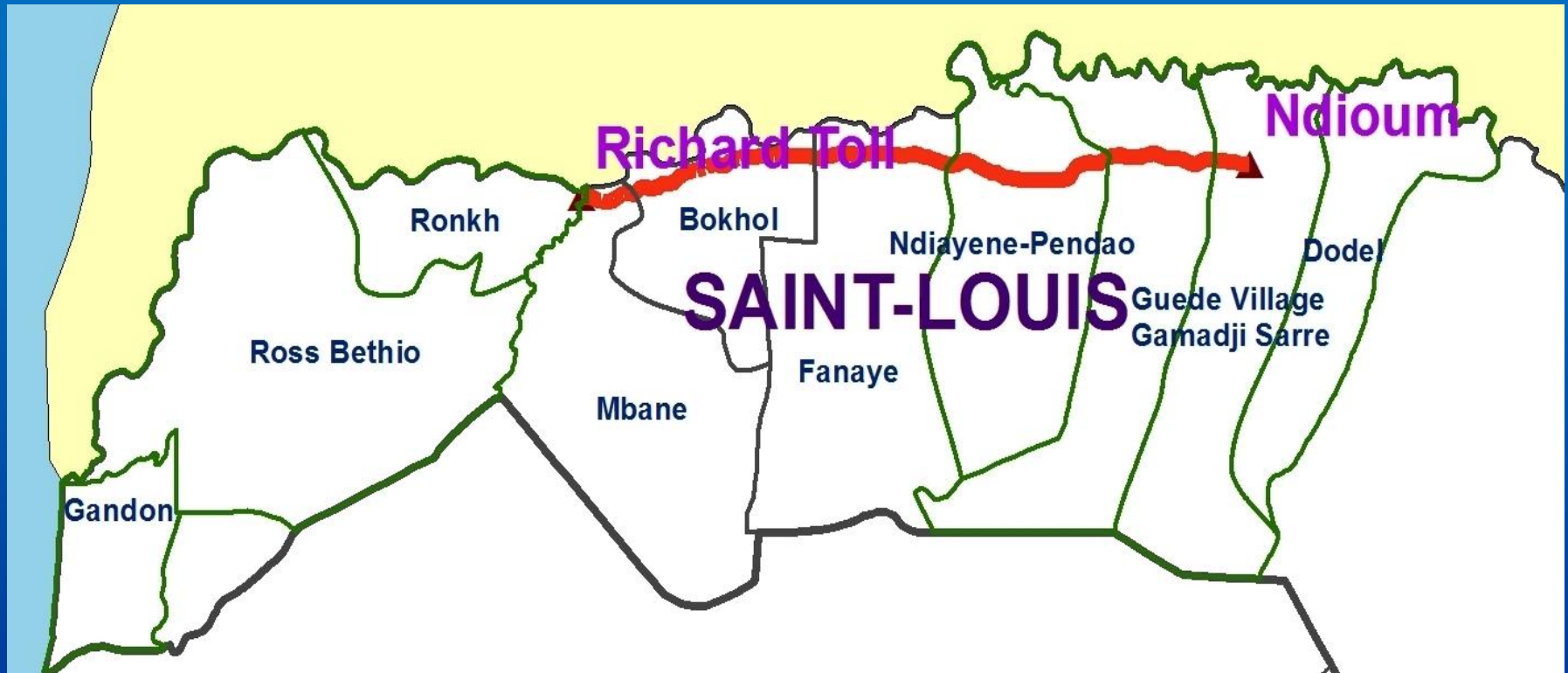
3. Maps

Compact Program: Roads Rehabilitation and Irrigation and Water Resource Management Project Zones

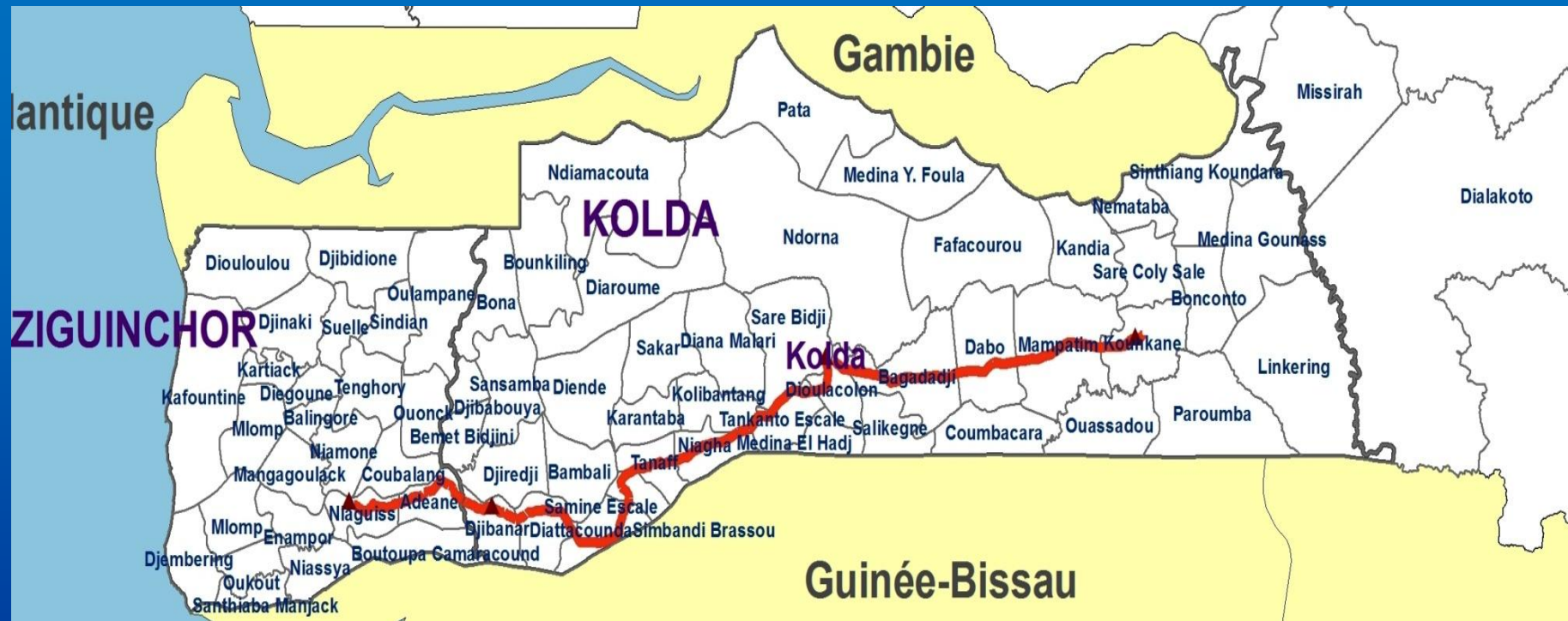
- RN2 Rehabilitation: 110 kms bw Richard Toll and Ndioum + construction of Ndioum bridge
- RN6 Rehabilitation: 256kms bw Ziguinchor and Kounkane + reconstruction of Kolda Bridge
- Delta: Remediation of Irrigation works affecting more than 25,000 hectares in and around Ross Bethio
- Podor: Irrigation Works affecting 440 hectares in and around Ndiayene Pendao
- Detailed Maps on following pages



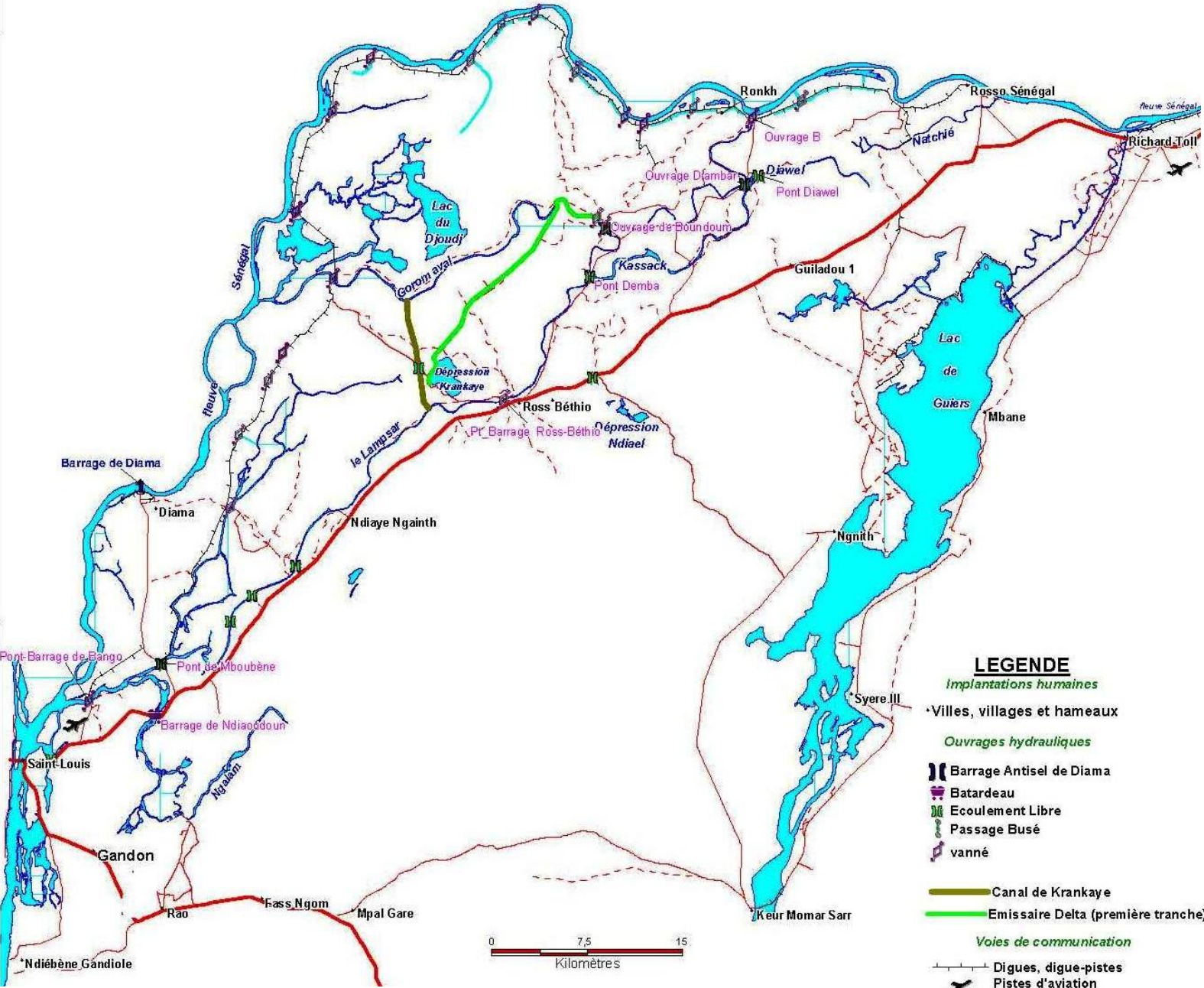
Roads Project: Route Nationale 2



Roads Project: Route Nationale 6



Irrigation Project: Delta



Irrigation Project : Ngallenka

